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Another partnership further expands Rothbury's operations in Auckland

On the heels of Rothbury's acquisition of Insurer Services Limited comes another partnership that will further expand Rothbury's North Shore operation.

Rothbury Insurance Brokers, the largest New Zealand owned insurance broking firm, is pleased to announce that Vision Insurance (North Island only) will be merged into Rothbury's North Shore business effective from 1st August 2009.

Vision Insurance and a team of three will be joining Rothbury North Shore. Across New Zealand Rothbury have over 130 staff with two broking locations in Auckland. The North Shore team will now number 10, with four commercial brokers and six support staff and new premises are required to accommodate the growth. Garry Stewart from Vision Insurance will have a dual role in the Rothbury North Shore business as Commercial Broker and Branch Manager.

Rothbury Managing Director, Roger Abel says, "We have been focused on a strong growth strategy right across New Zealand over the last 4 years. Vision Insurance has targeted the SME commercial sector mostly around Auckland which aligns with the wider strategy of the Rothbury Group and is a great opportunity to further grow our North Shore operation".

Rothbury has fourteen branches across New Zealand and is committed to delivering client-focused service to all their clients through face to face broker relationships. Individual claims management is provided for each claim and also sets Rothbury apart from many competitors.

These aspects combined have an ability to create powerful, value-for-money insurance solutions for clients and leave Rothbury well placed to leverage further partnerships with like minded insurance broking businesses as they continue to grow throughout New Zealand.

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